

THE FOUNDER/PATRON

To keep up with modern times and the latest marketing and allied techniques the CAR DEALS was founded in the year 1966 at 104 Hotel Metropole Karachi, by Mr. Mohammad Hussain Dhanji, a perfect soft spoken, humble, modest person standing as a pioneer in Automotive Industry. An eminent well known national personality and leader of trading community.

He made an energetic and painstaking efforts to upgrade the CAR DEALS in to a grand showroom initially at I.I Chundigar Road, then P.E.C.H.S now in the posh area on main Clifton road and D.H.A Islamabad. His selfless, relentless pursuit and devotion of finance and untiring efforts towards community upliftment and social welfare for betterment of trade association are legendary. As the third generation of Dhanji family joined the group, the business expanded immensely and the turnover of CAR DEALS increased many folds.



(Late) Mr. Mohammad Hussain Dhanji

MESSAGE FROM SHABBIR HUSSAIN DHANJI

As the business entered into the second generation of CAR DEALS. Mr. Shabbir Hussain Dhanji who after completing his Automobile Sales Promotion course from American Motors, Detroit, USA; joined the family business and ventured into new areas within the car trade such as direct import of luxury cars, leasing & supply to corporate sector and multinational companies. He diversified the business towards international trading, property and online auto business.

In the recent years due to good referrals by our permanent clients we have seen a significant rise in demand for our services. As such, we have embarked upon an expansion phase, which has made our presence felt on the trade horizon and has earned us a distinctive name of being the most trusted House to deal with. Mr. Shabbir socially a very well connected and an active member of Karachi Chamber Of Commerce & Industry, Karachi Gymkhana, Karachi Club, Karachi Business Club, MEM, KPSIJ, and JIBA International Karachi Chapter.



Shabbir Hussain Dhanji

Chairman

MESSAGE FROM ALI ASGHAR DHANJI

As the business entered into the third generation of CAR DEALS, Mr. Ali Asghar Dhanji who graduated from The University of Buffalo, USA. On his return did his internship with Standard Chartered Bank Karachi. He followed the footsteps of his grandfather (Late) Mr. Mohammad Hussain Dhanji and father Mr. Shabbir Hussain Dhanji, soon earned the trust and confidence of our customers who showed loyalty in him as well. Mr. Ali has an excellent knack for communicating with his clients, his clear vision, straight forward thinking and decision making has given him high respect and sound market reputation.

Like his father he is also a sportsman and have won many badminton tournaments in Pakistan and abroad. He also takes part in social activities and supports the needy in their hour of need.



Ali Asghar Dhanji

Cheif Executive Officer

CAR DEALS cater to the need of our clients from ready stock as well as imported vehicles of client's choice from Japan, UK, Germany, Australia, and many other countries. We have always available with us the prestigious cars such as Mercedes Benz, BMW, Bentley, Jaguar, Land Cruisers, Lexus, Range Rovers, Ford, Cadillac, Chevrolet and local assembled cars such as Toyota, Honda, Hyundai, KIA, Faw and Suzuki for conscious budgeted customers.

The other segment of the clientele comprises of upper strata of society which desire to own the finest, latest and the best automobile available. Making their choice car available to them has earned us their trust and confidence in us over the past five decades. As far as multinational and corporate sector are concerned we have always been their number one choice to supply the most luxurious vehicles for their top management.

CAR DEALS MOTOR TRAINING INSTITUTE:

The training institute is housed under one roof at our Clifton showroom continuously operational on terms and conditions printed on the enrolment form. We have the honor of training on specially equipped dual controlled latest model cars more than 1, 00,000 students till date. The present facility turns out approximately 100 students both male and female trained drivers each month. We are currently seeking an amnesty plot for formally developing an academic institute initially in Karachi.

CAR DEALS RENT-A-CAR:

Notwithstanding the continual renting facility of our own fleet of self and chauffeur driven small, medium, wedding and luxury cars on daily, weekly and monthly basis. We are presently under pressure to keep providing cars by acquiring them from other organizations and rental agencies. The methodology of renting is of standard nature and as per terms and conditions printed on our regular rental agreement form.

We include an extract from a fairly long list of our valued customers, both individuals and corporate, which speak volumes of our efficiency, reliability, dependability and trust.

OUR VALUED CLIENTS A GLIMPS:

Client Name			
Dawood Hercules.	Engro Group.	Unilever Pakistan Ltd.	Progatix.
China Harbour Engineering Ltd.	Packages Ltd.	Inn Shipping (Pvt) Ltd.	Imperial Developers & Builders.
Mehran Sugar Mills.	Exide Pakistan.	EFU Pakistan.	Faysal Bank.
Orix Leasing.	Agha Steel.	Sana Textile.	Delta Shipping.
Irfan Noman Brothers (Pvt) Ltd.	Scanwell Logistics (Pvt) Ltd.	Withelmsen Ships.	Mima Knitwear.
Portlink	PIBT.	ZIL.	IGI.
Hubco Ltd.	Pioneer Cement Ltd.		

These clients regularly require from us, for their senior management, the most luxurious executive vehicles market can offer from our ready stock and through import we keep providing them with marquees such as Mercedes, BMW, Jaguar, Lexus, Land Cruiser, Range Rover, Ford, Cadillac, Chevrolet and many more.

“We are just a call away from them”

THE CAR DEALS TEAM:

FOUNDER/PATRON :	MR. MOHAMMAD HUSSAIN DHANJI (LATE)
CHAIRMAN:	MR. SHABBIR HUSSAIN DHANJI
CHEIF EXECUTIVE: OFFICER	MR. ALI ASGHAR DHANJI
GENERAL MANAGER:	MR. SYED ALI.HASNAIN NAQVI
SENIOR EXECUTIVE :	MR. SAJJAD BHATTI
SALES OFFICER :	MR. KASHIF MUNAWWAR MR. SYED ALI MURTAZA NAQVI MR. FARHAN SAQIB
CHIEF ACCOUNTANT:	MR. MOHAMMAD SHOAIB
FIELD OFFICER :	MR. JOSHUA YOUSAF MR. WAQAR YOUNUS
I.T. MANAGER:	MR. ABEL YOUSAF
TRAINING MANAGER:	MR. ANJUM (M.AYAZ KHAN)
OFFICE SECRETARY :	MS. HUMAIRA AWAN
LEGAL ADVISOR:	MR.MUHAMMAD IBRAHIM, M/S MI & CO KARACHI
SUPERVISOR :	MR. MOHABBAT SHAH (Bakku)
PARKING INCHARGE :	MR. ARSHAD



CHIEF SECURITY : MR. YASEEN
MR. MURAAD

BANKERS: HABIB BANK LIMITED
JS BANK

LEASING PARTNERS: MUSLIM COMMERCIAL BANK
DUBAI ISLAMIC BANK

NO. OF EMPLOYEES : ABOUT 50 (FIFTY)

OPERATION STATUS:

Showroom: CAR DEALS BC-13, Block 5,
Main Clifton Road,
Karachi- Pakistan.
Tel: (92-21) 35373960 – 4
Email: alicardeals1@yahoo.com
Website: www.cardeals.com.pk