



## **COMPANY PROFILE**

*To keep up with modern times and the latest marketing and allied techniques the **CAR DEALS** was founded in early sixties by Mr. Mohammad Hussain Dhanji, an eminent national personality and leader of the trading community. His selfless, relentless pursuit and devotion of finance and untiring efforts towards social welfare for betterment of trade association are legendary. As the third generation of Dhanji family joined the group, the business expanded immensely and the turnover of **CAR DEALS** increased many folds.*

*As **CAR DEALS** cater to the need of our clients from our ready stock as well as import, vehicles of the choice of clients from Japan, Germany, Australia, etc. We have always available with us the prestigious cars such as Mercedes Benz, BMW, Bentley, Jaguar, Land Cruisers, Lexus, Range Rovers and also small cars which are affordable to the middle class families.*

*The other segment of the clientele comprises of upper strata of society which desire to own the finest, latest and the best automobile available. Making their choice car available to them has earned us their trust and confidence in us over the decades. As far as multinational and corporate clients are concerned we have always been their number one choice to supply the most luxurious vehicles for their top management.*

*Apart from the trading in automobiles, **CAR DEALS** ventured into new areas within the car trade such as leasing and direct import of luxury cars, and have diversified the business towards international trading especially Textile and Food products.*

*Our presence in Africa and Australia is not new, we are based in Rwanda, Africa and Melbourne Australia where our presence has been felt in short span of five years.*

*In the recent years due to good referrals by our permanent clients we have seen a significant rise in demand for our services. As such, we have embarked upon an expansion phase, which has made our presence felt on the trade horizon and has earned us a distinctive name of being the most trusted House to deal with.*



**Shabbir Hussain Dhanji**  
**CEO**

### **CAR DEALS MOTOR TRAINING INSTITUTE:**

*The training institute is housed at our Metropole Hotel address and is continuously operational on terms and conditions printed on our enrolment forms. The present facility turns out approximately 50 trained drivers each month. We are currently seeking an amenity plot for formally developing an academic institute in the region of Karachi South.*

### **CAR DEALS RENT-A-CAR:**

*Notwithstanding the continual renting facility of our own fleet of cars, we are presently under pressure to keep providing cars by acquiring them from other organizations and rental agencies. The methodology of renting is of standard nature and as per terms and conditions printed on our regular agreement form.*

*We include an extract from a fairly long list of our valued customers, both individuals and corporate, which speak volumes of our efficiency, reliability, dependability and trust.*

## **OUR VALUED CLIENTS**

### **A GLIMPS**

- |                                          |                                    |
|------------------------------------------|------------------------------------|
| 1. <i>China Harbour Engineering Ltd.</i> | 17. <i>Inn Shipping (Pvt) Ltd</i>  |
| 2. <i>Attock Cement.</i>                 | 18. <i>Pak Oman Investment</i>     |
| 3. <i>J P Morgan (Pvt) Ltd</i>           | 19. <i>BP Pakistan</i>             |
| 4. <i>Marine Services Ltd</i>            | 20. <i>Al- Meezan Investment</i>   |
| 5. <i>Marubeni Corporation</i>           | 21. <i>Continental Chemicals.</i>  |
| 6. <i>Mehran Sugar Mills</i>             | 22. <i>Delta Shipping.</i>         |
| 7. <i>Orix Leasing</i>                   | 23. <i>EFU Pakistan.</i>           |
| 8. <i>Racket &amp; Beckenner</i>         | 24. <i>Exide Pakistan.</i>         |
| 9. <i>Standard Chartered</i>             | 25. <i>Faysal Bank.</i>            |
| 10. <i>Saudi Pak Leasing</i>             | 26. <i>Gerry's Group.</i>          |
| 11. <i>Smith Kline &amp; Beecham</i>     | 27. <i>Searle Pakistan. Ltd</i>    |
| 12. <i>Bench Matrix (Pvt) Ltd</i>        | 28. <i>Greaves Pak (Pvt) Ltd.</i>  |
| 13. <i>Unilever Pakistan Ltd</i>         | 29. <i>Packages Ltd</i>            |
| 14. <i>Irfan Noman Barnas Ltd.</i>       | 30. <i>Inn Shipping (Pvt) Ltd.</i> |
| 15. <i>Mahmood Textiles Group Ltd</i>    | 31. <i>Dawood Hercules</i>         |
| 16. <i>Engro Group</i>                   | 32. <i>AHS Group</i>               |

*These clients regularly require from us, for their senior most management, the most luxurious executive vehicles the market can offer from our ready stock and through import we keep providing them with marquees such as Mercedes, BMW, Jaguar, Lexus, Land Cruiser, Pajero, and Range Rover.*

*“We are just a call away from them”*

## **THE CAR DEALS TEAM**

<b>FOUNDER/PATRON</b>	MR. MOHAMMAD HUSSAIN DHANJI (LATE)
<b>CHIEF EXECUTIVE</b>	MR. SHABBIR HUSSAIN DHANJI
<b>CHIEF FINANCIAL OFFICER</b>	MR. ALI ASGHAR DHANJI
<b>GENERAL MANAGER</b>	MR. KHALILUR REHMAN
<b>MARKETING MANAGER</b>	MR. SYED ALI.HASNAIN NAQVI
<b>SENIOR EXECUTIVE</b>	MR. SAJJAD BHATTI
<b>SALES OFFICERS</b>	MR. MUZZAMIL HUSSAIN JAMALI MR. KASHIF MUNAWWAR MR. SYED ALI MURTAZA NAQVI
<b>ACCOUNTS OFFICERS</b>	MR. SAJID HUSSAIN MR. MOHAMMAD SHOAI B
<b>FIELD OFFICER</b>	MR. MOHAMMAD IQBAL KHAN
<b>I.T. Manager</b>	MR .SYED NEHAL ABBAS RIZVI
<b>FIELD INSTRUCTOR</b>	MR. ANJUM MR. NAVED MS. SHAHEENA MS. SHAHNAZ
<b>OFFICE SECRETARY</b>	MS. HUMAIRA AWAN
<b>LEGAL ADVISOR</b>	MR.MUHAMMAD IBRAHIM M/S MI & CO KARACHI
<b>BANKERS</b>	MUSLIM COMMERCIAL BANK, STANDAR CHARTERD BANK,
<b>NO. OF EMPLOYEES</b>	ABOUT 50 (FIFTY)
<b>C.E.O.'s MEMBERSHIPS</b>	KARACHI CHAMBER OF COMMERCE & INDUSTRY. KARACHI GYMKHANA, KARACHI. KARACHI CLUB, KARACHI. BUSINESS CLUB, KARACHI.

## **OPERATIONAL STATUS**

**Head Office:**

**CAR DEALS**

111-112, Hotel Metropole  
Club Road  
Karachi.  
Tel : (92-21) 35212221-22  
Fax: (92-21) 35683878

**Showroom  
Karachi:**

**CAR DEALS**

BC-13, Block No. 5,  
Main Clifton Road,  
Karachi.  
Tel: (92-21) 35373960 – 4  
Fax: (92-21) 5373426

**Showroom  
Islamabad:**

**CAPITAL CAR DEALS**

27, Ali Plaza,  
Fazal-ul-Haq Road,  
Blue Area,  
Islamabad.  
Tel: (92-51) 2872445-46  
Fax: (92-51) 2206506

**United Kingdom:**

**OMI TRADING**

8, the Hurst,  
Birmingham B13 ODG  
United Kingdom

**Australia:**

**AZRO Group**

Melbourne, Australia